

# Buying Concerns

## Please Share Your Concerns

I am here to provide you with the best, most professional service while searching and purchasing a property that fits your needs. Most people have some anxiety or concern about the buying process. If I understand which aspects of the process are most important to you or are causing you the most anxiety I feel I can better serve you. Please take a few minutes to fill out the form below.

Thank You.

	<b>Not Concerned</b>				<b>Very Concerned</b>	
	0	1	2	3	4	5
Determining How Much Home You Can Afford	0	1	2	3	4	5
Obtaining a Loan	0	1	2	3	4	5
Finding A Home That Meets Your Needs	0	1	2	3	4	5
Negotiating Price	0	1	2	3	4	5
Negotiating Other contract Details (i.e. possession date, inspections, closing costs, etc)	0	1	2	3	4	5
Understanding Paperwork (i.e. purchase contract, disclosures, inspection report, etc)	0	1	2	3	4	5
Arranging Inspections	0	1	2	3	4	5
Getting The Best Deal	0	1	2	3	4	5
Closing/Possession Date	0	1	2	3	4	5
Closing Costs	0	1	2	3	4	5
Communication w/ Broker	0	1	2	3	4	5
Finding Time to Look At Homes	0	1	2	3	4	5

Do you have any other concerns about the process of purchasing your home?

---

---

Is there anything specific I can do to make the process easier for you?

---

---

---

# Buyer's Worksheet

Please take a moment to fill out the following worksheet. In doing so, you will be helping me better understand what exactly you are looking for.

**Neighborhood(s):** \_\_\_\_\_

**Bedrooms** (Select Minimum)  1  2  3  4 or more

**Bathrooms** (Select Minimum)  1  2  3  4 or more

**Lot** (Select all that apply)  0 - .5 Acres  2.5 - 5 Acres  .5 - 1 Acres  
 1 - 2.5 Acres  2.5 - 5 Acres  5 - 10 Acres  
 10 - 20 Acres  20+ Acres  
 View  Waterfront  Flat  
 Wooded  Pasture  Irrigated

**Indoor Amenities** (Select all that apply)

- Fireplace(s)  Formal Dining Room
- Walk-in Closets  Security System
- Central Heating/AC  Vaulted Ceilings
- Great Room  1<sup>st</sup> Floor Master Bedroom
- \_\_\_\_\_  \_\_\_\_\_
- \_\_\_\_\_  \_\_\_\_\_

**Outdoor Amenities** (Select all that apply)

- Pool  Garden Area  Spa/Jacuzzi
- Pond  Patio/Deck  Porch

**Desired Outbuildings**

- Barn  Shed  Guest House
- RV Barn  Gazebo  Shop

**Other Needs and Wants**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Name 3 Features/Amenities You Have Enjoyed In Previous Residences**

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

**What is the one thing you can't live without in your next home?**

\_\_\_\_\_

# Household Information

## Help Us Get to Know You

**\*\* I will not share your information with anyone. All information is for my own use. \*\***

Name: \_\_\_\_\_ Nickname: \_\_\_\_\_

Birthday: \_\_\_\_\_

Spouse (Or Significant Other): \_\_\_\_\_ Nickname: \_\_\_\_\_

Anniversary Date: \_\_\_\_\_ Birthday: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Email Address: \_\_\_\_\_

Do you mind if we email you at this email address?(circle one) Yes No

Home Phone: \_\_\_\_\_ Work Phone: \_\_\_\_\_

Cell Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

How would you prefer we communicate with you? (circle preferences)

Email Home Phone Work Phone Cell Phone

What is the best time of day to reach you? \_\_\_\_\_

Children's Names and Birthdays:

1. \_\_\_\_\_ 2. \_\_\_\_\_

3. \_\_\_\_\_ 4. \_\_\_\_\_

Pets

Dogs?(circle one) Yes No Name(s) \_\_\_\_\_

Cats? (circle one) Yes No Name(s) \_\_\_\_\_

Other \_\_\_\_\_

Favorite Restaurant(s)? \_\_\_\_\_

Favorite Activities/Hobbies? \_\_\_\_\_

Previous cities and states you have lived in: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_